

Destination: Dream Job -- Mapping the Non-profit Career
You Want

Today

I. What non-profits are looking for

II. Gaps & Competencies valued

III. How to Prepare Yourself







What Non-Profits Look For

- Technical Skills
- Experience
- Fit







Experience



Fit



Today

I. What non-profits are looking for?

II. Gaps and Competencies

III. How to Prepare Yourself





Competencies

- Collaborative
- Focuses on Impact and Influence
- Organizational Awareness
- Strong Planning, Coordination and Execution
- Service and Quality Orientation
- Developing others
- Holds self and others accountable
- Business acumen
- Strategic







Biggest Gaps







Today

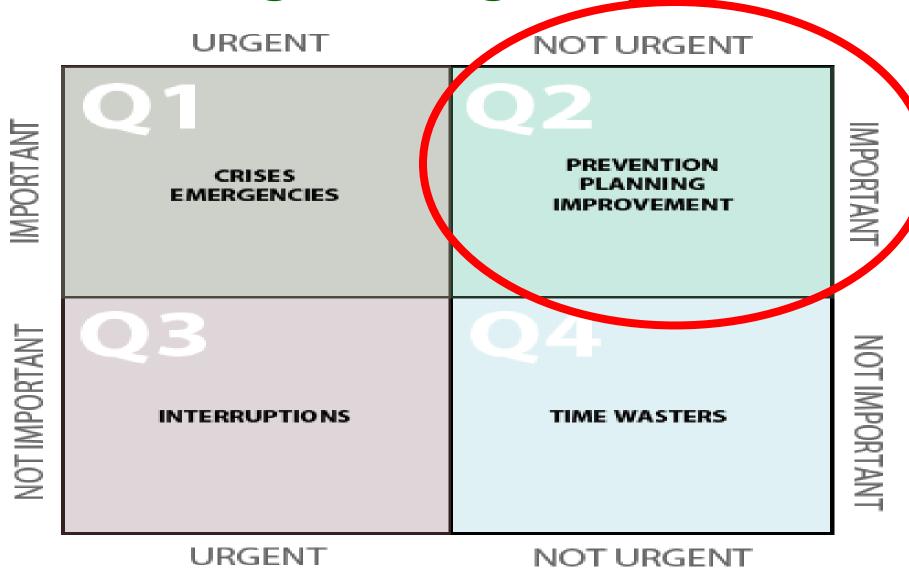
- I. What non-profits are looking for
- **II. Gaps and Competencies**

III. How To Prepare Yourself





Thinking Strategically



Source: Stephen Covey, 7 Habits of Highly Effective People



Preparing Yourself



THINK STRATEGICALLY

Set aside time for Strategic Thinking
Be specific on first steps
Invest in deep work
Build an external profile







Preparing Yourself

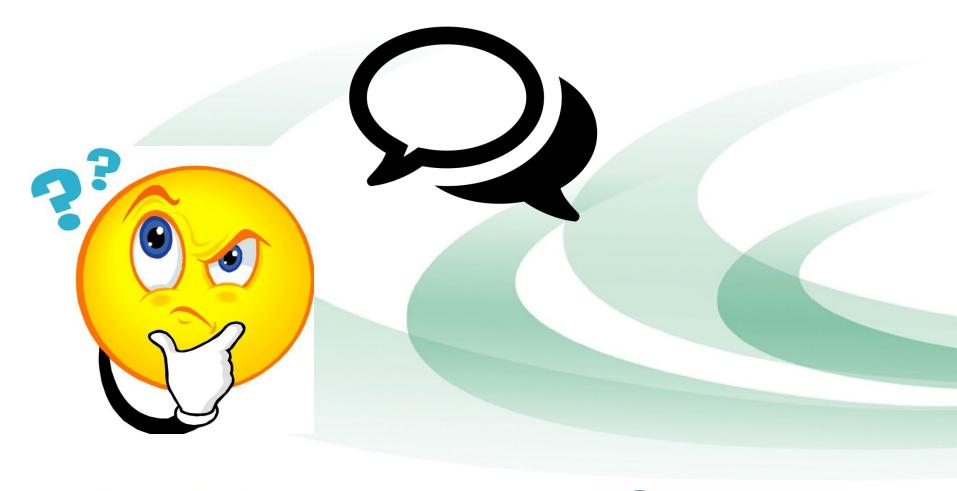
A WORD OF ADVICE

Careful about job hopping
Stay in your job for how long?





Summary/Questions/Comments







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Sources:

- Stephen Covey, <u>7 Habits of Highly Effective People</u>
- Dorie Clark, Duke University, Reinventing You
- Robert C. Pozen, MFS Investment Management, MIT Sloan School of Management <u>Extreme Productivity</u>: <u>Boost Your</u> <u>Results, Reduce Your Hours</u>
- IBM, <u>The Far-Reaching Impact of Candidate Experience</u>, 2017
- Career Builder, <u>Candidate Experience from End-to-End 2019</u>,
 2017
- Non-Profit Quarterly, 2015
- Harvard Business Review
- Roy Osing, The Globe & Mail, Leadership Lab series
- Robert Half



