Video Fundraising



Why What How

Why?











"Video will soon be 90% of all Internet traffic."

- Robert Kyncl, YouTube's Vice President of Global Content

A ONE MINUTE VIDEO IS WORTH 1.8 MILLION WORDS

FORRESTER RESEARCH



People spend on average 2.6x more time on pages with video than without (Wistia).

Companies using video enjoy 41% more web traffic from search than non-users (SmallBizTrends)

4x as many customer would rather watch a video about a product than read about it (Animoto). "Show not tell"

After watching a video, 64% of users are more likely to buy a product online (Source: Hubspot)

A whopping 80% of users recall a video ad they viewed in the past 30 days (Source: Hubspot)

Including a video on a landing page can increase conversion rates by 80% (Source: Unbounce)

Having a video on a landing page makes it 53% more likely to show up on page 1 of the SERP.

Video in an email leads to 200-300% increase in click-through rates (Source: Hubspot)

Using the word 'video' in an email subject line boosts the open rates by 19% (Syndacast).

48% of emails are opened on a smartphone so videos should be compatible (Movable Ink).

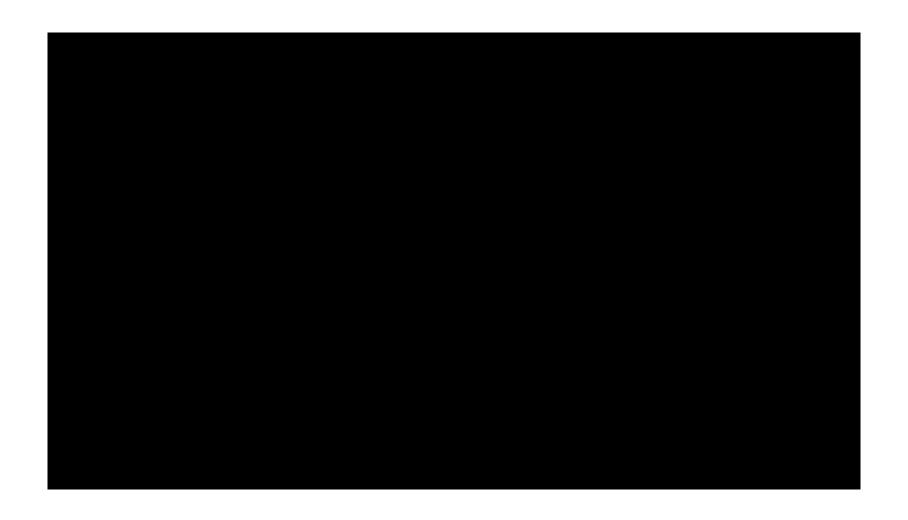
People most commonly check their email while watching TV (70%), from bed (52%), on vacation (50%), while on the phone (43%), from the bathroom (42%), and even while driving (18%) (Adobe).

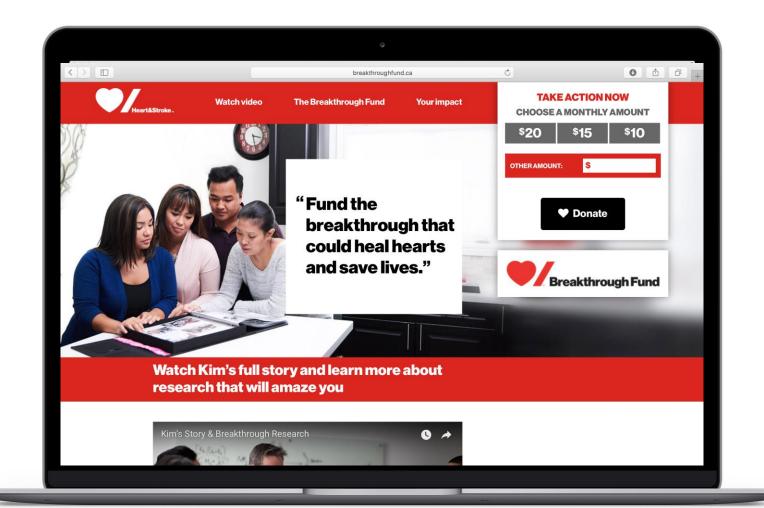
Social video generates 1200% more shares than text and images combined (Responsive Bound Marketing).

What?

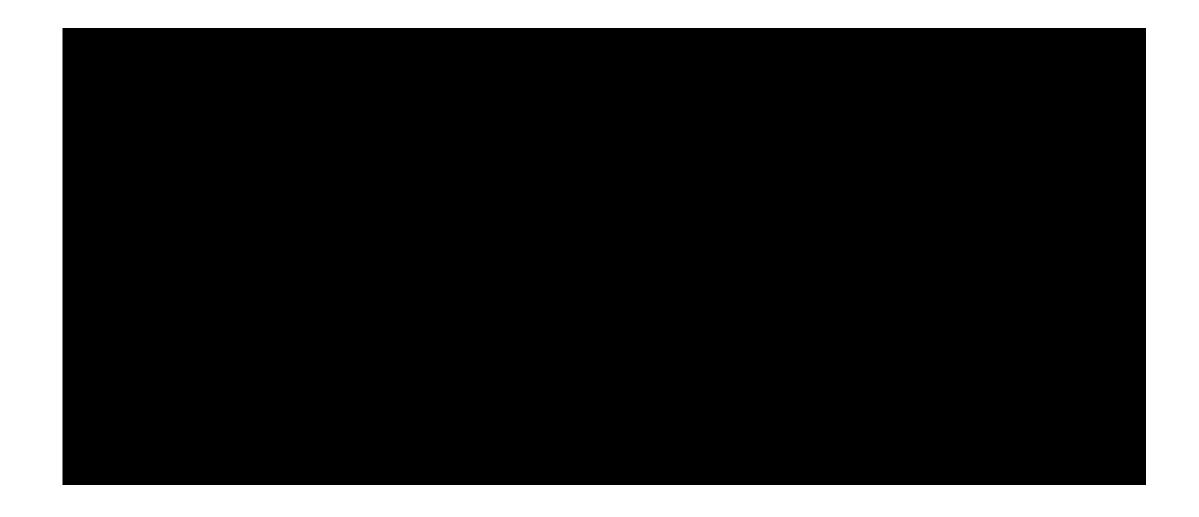
Homepage Campaign Landing Page Social Media/Acquisition Planned Giving E-appeal E-stewardship High Value Giving Events & Galas DITV

Homepage

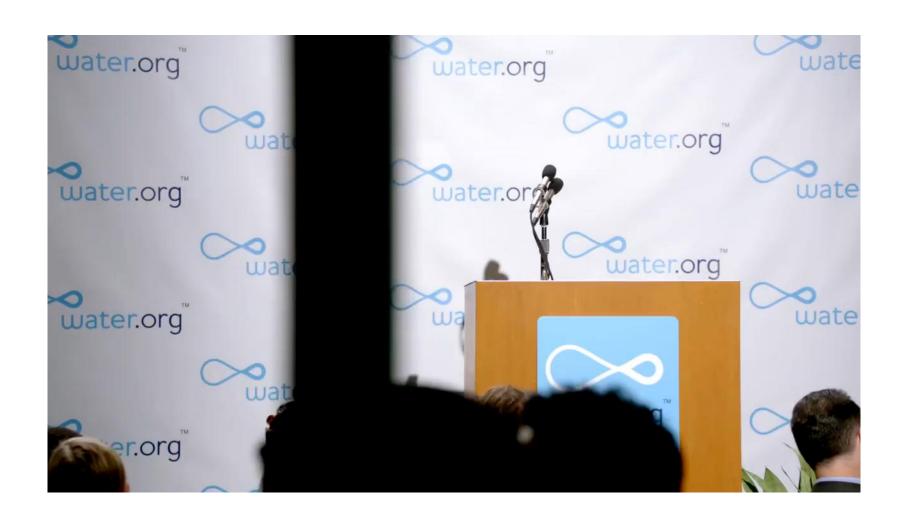




Campaign Landing Page



Social Media



Planned Giving



E-Stewardship



High Value Giving



Web Key



Video Book



DITV





How?

51.9% OF MARKETING PROFESSIONALS WORLDWIDE NAME VIDEO AS THE TYPE OF CONTENT WITH THE BEST ROI (HUBSPOT)

Thoughtful Production



What is your fundraising goal?

What measurements will you track? (Watch time, CTR, Donation)

Who are you targeting?

How will you deliver it? What are the specs? And what is timing of CTA?

What devices are they most likely to use?

Where will happen after they view it?

Develop creative concept.

Produce.

This one is for you ...

