



**POSITION PROFILE**

# **Director, Fund Development**

**Planned Parenthood Toronto**

**PHC**  
PRESTON HUMAN CAPITAL GROUP



## Position Overview



<b>Organization:</b>	<a href="#">Planned Parenthood Toronto</a>
<b>Title:</b>	Director of Fund Development
<b>Reports To:</b>	Executive Director
<b>Team:</b>	One, plus contract staff
<b>Location:</b>	4-day work week. Hybrid. 2x a week in office. When in office at: 36B Prince Arthur Ave, Toronto.
<b>Compensation:</b>	\$95,000 - \$110,000 plus comprehensive benefits (including HOOPP) and vacation. Compensation will be determined commensurate with experience.
<b>Use of AI:</b>	Artificial intelligence is not currently used to screen, assess or select applicants at any stage of the hiring process.

## Is This You?



You see more than a fundraising role—you see untapped potential. You're energized by the opportunity to build and scale a development function within an organization that is deeply trusted, mission-driven, and uniquely positioned in the community. The idea of unlocking significant philanthropic growth, particularly for an organization dedicated to youth and reproductive health, genuinely motivates you.

You're a well-rounded nonprofit leader who has successfully grown revenue across multiple streams. You've built (or rebuilt) development and communications systems that are strategic, sustainable, and aligned to organizational goals. You're as comfortable setting the vision as you are rolling up your sleeves to execute it.

Relationships are at the core of your work. You bring a thoughtful, authentic approach to engaging donors, partners, and stakeholders—grounded in trust, clarity, and shared purpose. You're a compelling storyteller who can translate impact into meaningful opportunities for support.

You lead with intention and care. You've supported and mentored team members, collaborated closely with senior leaders and boards, and know how to align fundraising with broader organizational strategy.

Just as importantly, your approach is values-driven. You understand and apply community-centric fundraising principles, lead with an anti-oppressive lens, and are committed to centring reproductive justice in your work.

If this sounds like you, read on.

## **The Organization**



Founded in 1961, Planned Parenthood Toronto (PPT) is Toronto's only community health centre for youth. Youth aged 13-29 can find health services, community programs, advocacy and support. PPT advocates for reproductive justice and bodily autonomy. Above all else we're youth-driven, anti-racist, culturally-responsive, queer- and trans-affirming. PPT envisions healthy, supportive, and equitable communities that promote youth's autonomy in building their lives. We are one of only a few Community Health Centre's with a city-wide mandate.

Mission: Planned Parenthood Toronto is a youth-driven, anti-racist, culturally responsive community health centre that advances reproductive justice, health and well-being for young people through primary, sexual, and mental health care, community programs, research and advocacy.

Vision: Healthy, supportive, and equitable communities that promote youth's autonomy in building their lives.

More here: <https://ppt.on.ca/about-us/>.

## **The Position**



This is an opportunity for an experienced fundraising leader to join an organization with massive fundraising potential. Planned Parenthood Toronto is a well-respected, well known and trusted community health centre that offers a unique value position to the philanthropic community – as they are the only CHC in Toronto focused on serving youth. In this newly imagined role, the Director of Fund Development will lead the strategy and implementation of the organizations fundraising efforts. They will play a vital role in sustaining and growing resources, building strong relationships with donors and stakeholders, and amplifying the

organization's impact through compelling storytelling and outreach.

The Director works with the Development Coordinator and is resourced with external grant writing and marketing and communications support. The Director also works closely with the Executive Director, senior leadership and board, to align revenue generation and communications with the mission, values and vision of the organization.

The successful candidate will be a strong nonprofit generalist with a track record of growing revenue, building development and communications systems, and providing collaborative mentorship. Drawing on models such as community-centric fundraising, they will lead PPT's fundraising efforts with a strong anti-oppressive approach, and centre reproductive justice in all aspects of their work.

### **Why PPT?**

- Join one of Toronto's most beloved organizations as they push for health equity, reproductive justice, youth futures and the rights of BIPOC, queer and trans youth.
- Work with a passionate team creating real change for young people.
- Inclusive and affirming organizational culture with strong feminist, queer and trans centered and anti-racist values.
- Opportunities for professional development and creativity.
- Flexible work from home and compressed workweek arrangements.
- Extended health benefits, generous leaves policy and HOOPP pension plan.

## **Key Accountabilities**



### **Fund Development**

- Partner with the Executive Director and Board on identifying revenue generation strategies and long-term sustainability planning based on sector knowledge, data, evidence and best practices.
- Lead the design and implementation of the annual fundraising plan and budget, aligned with strategic priorities.
- Prospect, cultivate and steward a portfolio prioritizing major gift donors as well as corporate, and foundation donors.
- Oversee donor communications, including appeals, acknowledgments, and impact reporting.
- Oversee cultivation/stewardship and community outreach events as appropriate to the fundraising goals of the organization.
- Work with the Development Coordinator to expand annual gift, monthly giving, individual gifts and third-party fundraising revenue streams.

- Lead grant strategy, including identifying opportunities and overseeing proposal development and reporting with the support of grant writers and from time-to-time other members of the management team.
- Ensure ethical fundraising practices and compliance with fundraising regulations.
- Prepare fundraising and communications reports for the Board monthly and for funders as needed.

### **Communications & Storytelling**

- Outline a practical communications strategy to elevate the organization's mission, programs, and youth voices to both support fundraising efforts and general communication needs.
- Run regular checks to oversee brand consistency across digital and print platforms, ensuring accessible, inclusive, and youth-friendly language.
- Approve social media, newsletters, and website updates as pertaining to Fund Development
- Collaborate with program teams to collect stories, testimonials, and impact data for fundraising.

### **Leadership & Team Management**

- Supervise and mentor the department staff, fostering a supportive and collaborative team culture.
- Set annual goals and professional development plans for team members.
- Build cross-departmental relationships to support integrated fundraising and communications efforts.
- Contribute to the leadership team's collective decision-making and organizational planning.
- Support the development of the Board Fundraising Committee in partnership with the committee Chairperson and the Executive Director
- Work closely with the Director of Finance and Executive Director to forecast and budget a progressive, ambitious and attainable fund development strategy and plan annually, with an expectation of clear and planful growth from year to year.

### **The Ideal Candidate**



- 5–7 years of progressive experience in fundraising, communications, or nonprofit leadership, with at least 3 years in a supervisory capacity.

- A self-motivated Development professional who is energized by the prospect of fundraising for a passionately values-driven organization with solid brand recognition and strong circles of support.
- Proven track-record in raising individual and major gifts donations with demonstrable progressive success from year to year.
- Proven success in donor engagement, and communications strategy.
- Exceptional written and verbal communication skills, including persuasive writing and storytelling.
- Experience managing people with a commitment to coaching and team development.
- Strong project management with proficiency in project management platforms (e.g., Asana).
- Strong financial management and organizational skills.
- Ability to manage multiple priorities with flexibility.
- A deep and demonstrated commitment to goals and principles promoting Reproductive Justice, sexual and reproductive health, anti-racism, anti-oppression, 2SLGBTQ+ positivity, cultural competency, feminism, youth positivity, sex positivity, sex work positivity, and an anti-carceral lens from a trauma informed practice framework.
- Proficiency in fundraising CRM platforms (e.g., Bloomerang, Salesforce, Raiser's Edge) and digital communications tools.
- CFRE certification is an asset but not required.
- Experience with Community-Centric Fundraising is an asset but not required.
- A high degree of confidentiality and discretion and teamwork ethos is required.

## **Land Acknowledgement & Commitment to Reproductive Justice**



Planned Parenthood Toronto is located on the traditional territory of the Anishnaabe, Mississaugas of the Credit First Nation, the Haudenosaunee, and the Huron-Wendat. Indigenous peoples have lived on and cared for this land for time immemorial. This territory is covered by the Dish With One Spoon Wampum Belt Treaty. Today, Toronto is still home to many Indigenous people from across Turtle Island. We acknowledge that settlers on the land directly benefit from the process of colonization, and that PPT's presence on this land is a direct result of the displacement and violence endured by Indigenous communities.

We also acknowledge the Black communities on this due to forced displacement from Africa and the Trans-Atlantic Slave Trade, and all those who are in the nation-state of Canada due to forced displacement from their homelands due to violence, climate change, and other crises rooted in imperialist violence and made worse by

Canada's border control. As our work is rooted in Reproductive Justice and in advocating for Youth Futures, we must make connections between the sexual and reproductive health concerns of the youth we serve and the ongoing systems of settler colonialism, white supremacy, and border control that impact sexual and reproductive health. We are committed to reflecting on and taking action in the ways that PPT participates in ongoing settler colonialism.

**Reproductive Justice (RJ)** is a term coined by the Black feminist organization SisterSong and a ground principle at PPT. RJ recognizes that the ability to control one's reproductive destiny is directly linked to the conditions that are present in communities. RJ exists when all people have the power, information, and resources to make healthy decisions about their bodies, sexuality and reproduction, regardless of race, income, sexual orientation, gender identity, age, immigration status, ability, geography, etc. It includes the right to maintain personal bodily autonomy, have children, not have children and parent children in safe and sustainable communities.

## **Application Instructions**



PPT is committed to equity, diversity, and inclusion and to building an organization that reflects the communities they serve. They encourage applications from members of Black, Indigenous, and racialized communities; Two-Spirit, non-binary, trans, lesbian, gay, bisexual and queer people; disabled people; youth; and members of other equity seeking groups. PPT welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates selected for an interview and for all aspects of the selection process. If an applicant or a successful candidate requests an accommodation, we will discuss their needs with them and adjust to support them. We regret that PPT is not a fully wheelchair accessible space at this time and wish to advise you that the building contains several half flights of stairs.

**Preston Human Capital Group** is conducting this search on behalf of PPT. To apply please submit a cover letter and CV addressed to Lindsay Preston at [lindsay@phcap.ca](mailto:lindsay@phcap.ca). **The posting closes on May 20, 2026, at 5pm ET.** Applications will be reviewed on a rolling basis. Please note that only candidates selected for an interview will be contacted. Thank you for your interest.