



Vice-President Fundraising - United Church Foundation

GTA Toronto, Ontario

\$115,000 – \$125,000 Annually

The United Church Foundation is seeking an exceptional and visionary Vice-President, Fundraising to lead one of the most ambitious philanthropic growth opportunities in the faith-based and charitable sectors. This is a permanent full-time position at 35 hours/week with an anticipated start date of December 1, 2026.

This position represents a current, active vacancy within our organization. For all applications received through The United Church of Canada's Applicant Tracking System (ATS) and all publicly advertised positions, AI might be used to support certain applicant evaluations. However, all applications are manually reviewed by our hiring team to ensure a fair and thorough evaluation of all candidates. All decisions are made solely by the hiring team.

This is more than a fundraising role. It is an opportunity to inspire generosity, build transformational relationships, and help communities of faith flourish. Working alongside dedicated staff, volunteer leaders, congregations, donors, communities of faith and partners, you will help secure the resources that foster Deep Spirituality, Bold Discipleship and Daring Justice now and for generations to come.

As our next Vice President, Fundraising, you will lead the cultivation and stewardship of approximately \$12 million in annual and planned gifts while influencing and supporting an additional \$15 million in fundraising activity through communities of faith, congregations, and partners.

About the Foundation

The United Church Foundation exists to help donors transform their values into lasting impact. Through endowments, planned giving, and strategic philanthropy, we connect generosity with purpose and support the ministries and communities that embody God's love in our world.

Our work is rooted in values that guide how we serve donors, partners, and one another:

- **Integrity** in all that we do
- **Stewardship** of resources entrusted to us
- **Inclusion and belonging** for all people
- **Compassion and respect** in every relationship
- **Innovation and collaboration** in service of God
- **Faithful impact** that creates lasting change

These values are not just statements on a wall. They shape our culture, our decisions, and our aspirations. The Foundation is a remarkable place to build a career and make a difference.

Our team is driven by purpose, energized by collaboration, and committed to excellence. We believe people do their best work when they are trusted, supported, and empowered.

About the Role:

Reporting to the President, the Vice President, Fundraising will be responsible for developing and executing an integrated fundraising strategy that grows philanthropic support, expands donor engagement, and strengthens fundraising capacity across the Foundation's network.

The successful candidate will be a strategic leader and accomplished frontline fundraiser who is comfortable working with major donors, professional advisors, congregational leaders, boards, and institutional stakeholders.

Key Responsibilities:

Strategic Leadership

- Develop and execute a comprehensive fundraising strategy aligned with organizational priorities.
- Identify opportunities to significantly expand philanthropic revenue and donor engagement.
- Provide fundraising leadership, expertise, and coaching across the Foundation and related organizations.
- Establish ambitious goals, performance metrics, and accountability systems.

Individual Giving (Annual Direct Response, Major Gifts and Planned Giving)

- Manage a portfolio of major and planned giving donors and prospects.
- Lead fundraising programs that include multi-channel solicitation and stewardship strategies with the goal of increasing giving and engagement.
- Plan for and contribute to securing approximately \$12 million annually through major gifts, legacy gifts, and other philanthropic commitments.
- Build deep, trusted relationships with donors, families, and advisors.
- Lead sophisticated gift discussions involving estates, endowments, and complex charitable giving vehicles.

Network Fundraising Leadership

- Support and influence fundraising efforts that generate approximately \$15 million annually through affiliated organizations, congregations, and partners.
- Develop tools, training, and strategies that strengthen fundraising effectiveness across the network.
- Foster a culture of philanthropy and donor-centered engagement.

Team and Organizational Leadership

- Lead, mentor, and inspire fundraising professionals and volunteers.
- Collaborate closely with senior leadership and the Board of Directors.
- Champion innovation and best practices in philanthropy.
- Ensure exceptional stewardship, donor experience, and ethical fundraising standards.

Qualifications:

Experience

- Significant senior leadership experience of 8+ years in fundraising, philanthropy, advancement, or a related field.
- A demonstrated record of securing transformational major and planned gifts.
- Experience managing complex fundraising portfolios and achieving ambitious revenue targets.
- Success engaging volunteers, boards, senior executives, and community leaders.
- Knowledge of charitable giving vehicles, estate planning, and donor engagement strategies.
- Experience with fundraising in a religious setting and deep knowledge of the United Church of Canada.

Leadership Qualities

- A relationship builder with exceptional emotional intelligence.
- Strategic, entrepreneurial, and results-oriented.
- Inspiring communicator and storyteller.
- Collaborative leader who empowers others to succeed.
- Deep commitment to stewardship, accountability, and service.
- Passion for the Foundation's mission, values, and impact.

Working Conditions

The United Church of Canada Foundation has adopted a hybrid workplace model, providing flexibility for this position, working both off-site and from the General Council Office of The United Church of Canada, temporarily located at 50 Wynford Drive in Toronto, ON.

The incumbent will be provided, for work purposes, use of secure devices and must be available by email, phone, teams or zoom during regular office hours Monday to Friday. Sitting and viewing a computer screen for long periods, keyboarding/using assistive software or devices, intermittent physical activity including sitting, standing and being on the phone for long periods of time will be required. Occasional additional hours and some travel within Canada is required.

As part of our ongoing commitment to the Accessibility for Ontarians with Disabilities Act and the Human Rights Code, The Foundation will provide reasonable accommodations to employees with human-rights related needs.

Compensation

Salary will be based on skills and experience and be in the range of \$115,000 and \$125,000. Pension and group benefit plans coverage and annual vacation round out this compensation package.

Join Us

This is a rare opportunity to help shape the future of philanthropy within a respected and purpose-driven organization. If you are excited by the challenge of leading transformational fundraising efforts totaling more than \$27 million annually, and if you believe deeply in the power of generosity to change lives, we invite you to apply.

Together, we can help donors create lasting impact for generations to come.

Closing date for applications: October 12, 2026